

GRAIN TRANSPORTATION REPORT

Agricultural Marketing Service United States Department of Agriculture

February 16, 1998

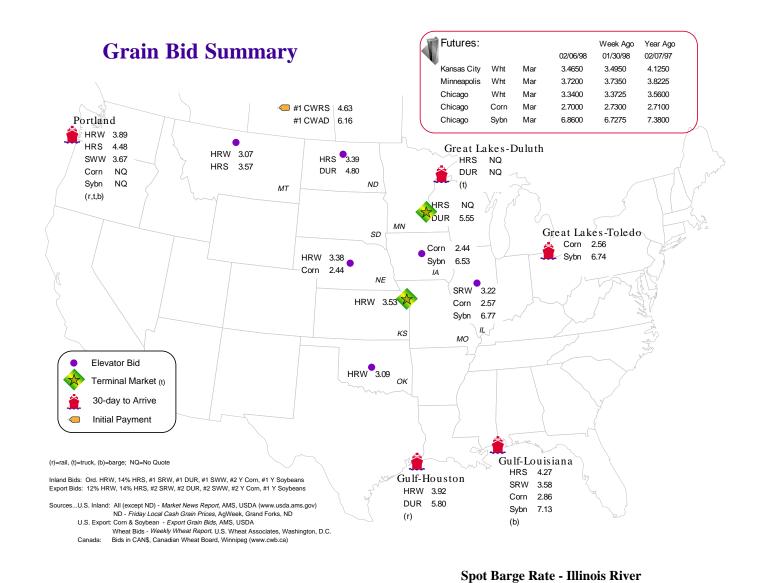


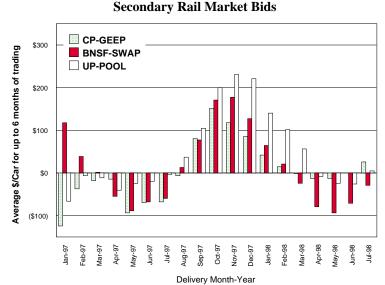
UPCOMING EVENTS...

Feb. 20-24	International Specialized Trade Fair Grains '98	Moscow, Russia	yamfid@dol.ru
Feb. 21-25	Grain Elevator and Processing Society-GEAPS Exchange '98	San Antonio, TX	(619) 339-4625 Info@geaps.com
Feb. 22-24	3 rd Annual Corn Growers Assn. And Soybean Assn. Convention	Long Beach, CA	(314) 275-9915
Feb. 23-24	USDA Agricultural Outlook Forum	Washington, DC	agforum@oce.usda.gov (202) 720-3050
Mar. 8-10	102 nd Annual National Grain and Feed Assoc.Convention	Orlando, FL	www.ngfa.org (202) 289-0873
Mar. 9-10	National Waterways Conference on FY 1999 Civil Works Funding	Washington, DC	www.waterways.org
May 4-6	American Feed Industry Assn. Annual Convention	Dallas, TX	(703) 524-0810

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See the Grain Trax page at www.ugpti.org for more graphs of rail premiums.

Index - Percent of Tariff Rate 350% Straight Lines Indicate 3-yr Avg Weekly Movement based on 4-Week Running Avg. 250% 150% 100

Rail Car 'Auction' Offerings							
Delivery for:	M	Mar-98		pr-98			
	Offered	% Sold	<u>Offered</u>	% Sold			
BNSF-COT	21,209	41%	18,928	1%			
UP-GCAS	5,400	51%	5,400	0%			
Source: Transportation & Marketing /AMS/USDA; www.bnsf.com; www.uprr.com							

Secondary Rail Car Market Average Premium/Discount to Tariff, \$/Car - Last Week								
Delivery Period								
Feb-98	Mar-98	Apr-98	May-98					
\$(285)	\$(266)	\$(221)	\$(205)					
\$(163)	\$(149)	\$(149)	\$(112)					
	\$(118)	\$(104)	\$(100)					
	Feb-98 \$(285)	Delivery Feb-98 Mar-98 \$(285) \$(266) \$(163) \$(149)	m/Discount to Tariff, \$/Car - Last Week Delivery Period Feb-98 Mar-98 Apr-98 \$(285) \$(266) \$(221) \$(163) \$(149) \$(149)					

Source: T&M/AMS/USDA. Data from Atwood/ConAgra., Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.;

GF=Guaranteed Freight, GEEP=Guaranteed Eqpt. Exchange, Pool=Guaranteed Pool

note... bids listed are market INDICATORS only & are NOT guaranteed prices, missing value=No Bid Quoted

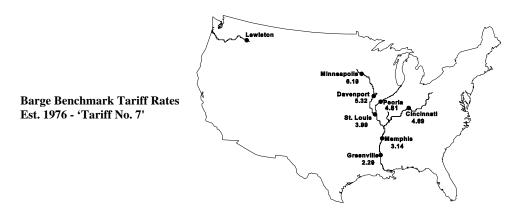
Railroad Car 'Auction' Results Average Premium/Discount to Tariff, \$/Car - Last Auction							
Delivery for:	Mar-98	May-98	Jun-98				
COT/N. Wheat	no bid	no bid	no bid				
COT/S. Corn	no bid	no bid	no bid				
GCAS/Region 2	no bid						
GCAS/Region 4	no bid						
Source: T&M/AMS USDA. Data from www.uprr.com , (COT=Certificate of Transportation; GCAS=Grain Car Allocation System)							

Southbound Barge Freight Contract Rates* Index=Percent of Tariff, Based on 1976 Tariff Benchmark Rate

Week ended	River/Region	Contract Period	Rate
2/6/98	no trades reported		

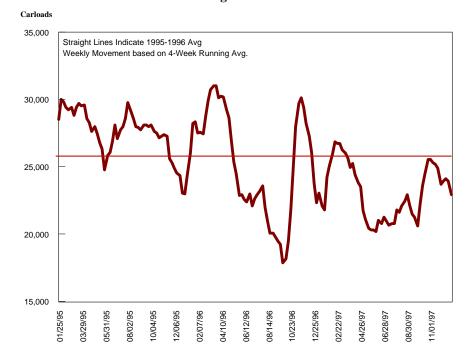
Southbound Barge Freight Rates								
	2/11/98	2/4/98	March '98	May' 98				
Twin Cities	nq	nq	148	138				
Mid-Mississippi	nq	nq	128	121				
Illinois River	107	119	113	109				
St. Louis-Cairo	86	99	94	90				
Lower Ohio	106	116	111	109				
Cairo-Memphis	86	94	93	90				
Source: Transportation & Marketing /AMS/USDA nq- no quote								

^{*} Merchants Exchange of St. Louis Daily Barge Call Session



Grain Car Loadings for Class I Railroads

Class I Railroad Grain Car Loadings						
Week Ending:	Carloads					
1/24/98	25,228					
1/31/98	24,320					
2/7/98	26,434					
Year to Date - 1998	125,439					
Year to Date - 1997	123,316					
Total 1997	1,199,995					
Total 1996	1,235,123					
Source: American Association of Ra	nilroads					



Class I Rail Carrier Grain Car Bulletin

Carloads

	East			West			<u>Canada</u>		
	Conrail	CSXT	IC	NS	BNSF	KCS	UP	CN	CP
02/07/98	655	2,435	1,569	2,440	10,942	826	7,567	2,764	3,718
This Week Last Year	462	2,532	2,161	3,193	8,510	651	8,643	1,989	3,082
1998 YTD	4,225	13,293	6,297	13,424	48,187	3,525	36,488	14,235	20,419
1997 YTD	2,344	11,796	9,174	14,544	41,009	3,055	40,827	12,110	18,565
1996 Total	31,733	111,509	48,695	131,568	432,687	30,009	439,865	129,714	181,387
1995 Total	37,851	133,755	61,612	139,043	410,274	34,393	447,786		

Source: American Association of Railroads

Tariff Rail Rates for Unit Train Shipments

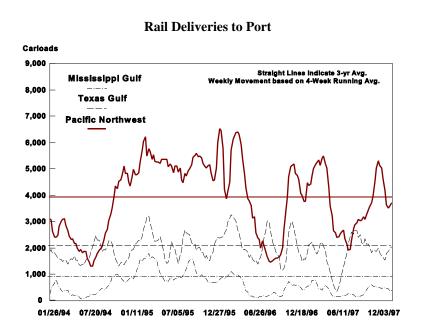
February 1998

Date	Tariff	G "	0.1.1	5	Rate	Rate Per	Rate/Per
Effective	Item	Commodity	Origin	Destination	Per Car	MT	Bushel*
01/17/98	45560	Wheat	Minneapolis, MN	Houston, TX	\$2,050	\$18.60	\$0.62
11/06/97	43521	Wheat	Minneapolis, MN	Portland, OR	\$4,027	\$36.54	\$1.21
11/17/97	46531	Wheat	Kansas City, MO	Houston, TX	\$1,450	\$13.16	\$0.44
01/13/98	43586	Wheat	Kansas City, MO	Portland, OR	\$3,812	\$34.59	\$1.14
01/13/98	43581	Wheat	Omaha, NE	Portland, OR	\$3,505	\$31.81	\$1.05
09/16/97	31040	Corn	Minneapolis, MN	Portland, OR	\$2,865	\$22.87	\$0.80
01/15/98	33111	Corn	Kansas City, MO	Houston, TX	\$1,450	\$11.57	\$0.41
10/01/97	31035	Corn	Kansas City, MO	Portland, OR	\$2,600	\$20.75	\$0.73
09/16/97	31040	Corn	Omaha, NE	Portland, OR	\$2,485	\$19.83	\$0.70
11/16/97	61180	Soybean	Minneapolis, MN	Portland, OR	\$3,080	\$27.95	\$0.92
11/16/97	61180	Soybean	Omaha, NE	Portland, OR	\$2,780	\$25.23	\$0.83

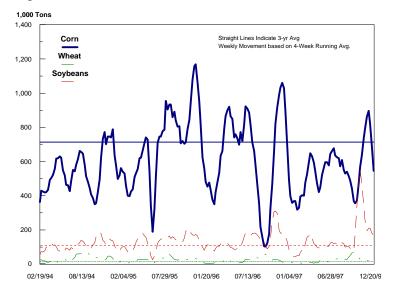
Source: www.bnsf.com

Approximate load per car = 100 tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

Rail Delive Carloads	ries to Por Mississippi	t Texas	Pacific	Atlantic &			
	Gulf	Gulf	Northwest	East Gulf			
Week Ending:							
01/21/98	424	2,053	3,562	111			
01/28/98	212	2,180	4,712	918			
02/04/98	601	2,582	4,253	562			
YTD 1998	1,952	10,545	21,681	1,956			
YTD 1997	2,690	9,650	22,081	1,224			
Total 1997	20,152	93,265	194,905	9,147			
Total 1996	25,899	113,804	199,709	11,304			
Source: Transportation & Marketing/AMS/USDA							



Barge Movements - Locks 27



Barge Grain Movements for week ending 02/07/98								
	Corn		Sybn 0 Tons	Total				
Mississippi River								
Rock Island, IL(L15)		closed t	for winter					
Winfield, MO (L25)		closed f	or repairs					
Alton, IL (L26)	520	0	194	728				
Granite City, IL (L27)	526	5	186	731				
Illinois River								
(L8)	391	0	143	534				
Ohio (L52)	39	3	29	251				
Arkansas (L1)	0	35	20	56				
1998 YTD	2,557	107	969	4,239				
1997 YTD	2,436	152	699	4,015				
Total 1997	29,685	2,689	9,584	45,315				
Total 1996	34,210	2,348	8,297	48,963				

Miss YTD: Calendar year totals include Miss/27, Ohio/52 and Ark/1. Source: U.S. Army Corp of Engineers

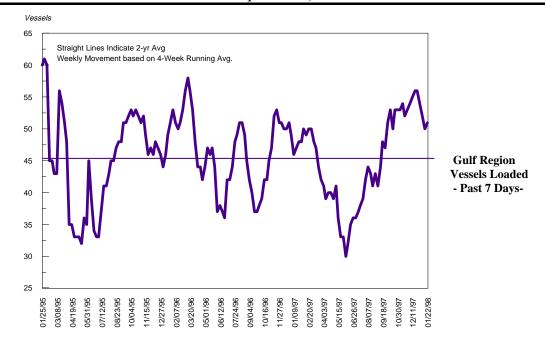
U.S. Export Balances* (1,000 Metric Tons)

				Wheat			Corn	Soybean	Total
	HRW	SRW	HRS	SWW	DUR	All			
Unshipped Exports-Crop Yea	<u>ır</u>								
02/05/98	1,344	471	799	464	155	3,234	6,727	3,514	13,475
This Week Year Ago	734	182	978	557	216	2,667	9,296	4,443	16,406
Cumulative Exports-Crop Year									
97/98 YTD	7,024	4,040	4,438	4,193	954	20,649	16,276	16,628	53,553
96/97 YTD	5,948	3,408	5,682	4,283	623	19,943	21,656	14,803	56,402
95/96 Total	9,867	6,792	8,918	6,443	897	32,917	55,769	23,550	112,236
94/95 Total	10,157	5,453	7,686	5,837	893	30,026	54,742	23,410	108,178

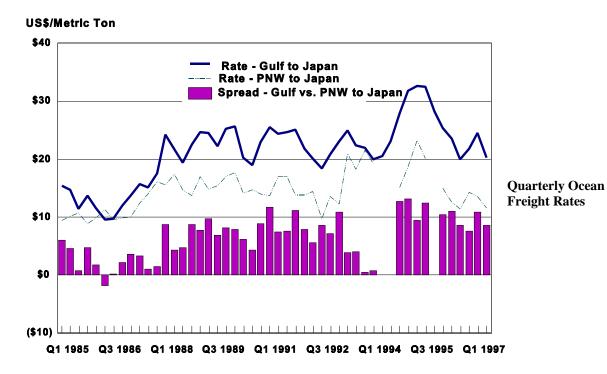
 $Source: Foreign\ Agricultural\ Service \qquad YTD-Year-to-Date\ (fas.usda.gov) \qquad Crop\ Year:\ Wheat=5/31-6/01,\ Corn\ \&\ Soybeans=9/01-8/31$

	Pacific Region			Mississippi Gulf			Texas Gulf		
	Wheat	Corn	Soybean	Wheat	Corn	Soybean	Wheat	Corn	Soybean
02/12/98	152	216	0	199	714	483	37	0	9
1998 YTD **	1,452	1,049	102	959	3,772	3,328	883	0	338
1997 YTD **	1,599	1,520	385	358	4,928	3,984	406	558	215
% of Last Year	91%	69%	26%	268%	77%	84%	217%	0%	157%
1997 Total	11,156	9,728	1,764	6,349	28,183	18,658	5,106	1,001	1,014

Select Canadian Ports - Export Inspections 1,000 Metric Tons, Crop Year							
	Wheat	<u>Durum</u>	<u>Barley</u>				
Week Ended: 2/6/98							
Vancouver	3,726	643	652				
Prince Rupert	2,283	0	299				
Prairie Direct	591	192	204				
Thunder Bay	300	267	208				
St. Lawrence	2,757	1,155	8				
1997 YTD Exports	9,657	2,257	1,371				
1996 YTD Exports	6,738	2,160	1,946				
% of Last Year	143%	104%	70%				
Souce: Canadian Grains Commission *Year Ago-This Week a Year Ago ** YTD-Year-to-Date Crop Year 8/1-7/31							



Port Region Ocean Grain Vessels										
	Gulf			Pacif	Pacific Northwest			Vancouver, B.C.		
02/05/98	<u>In Port</u> 52	Loaded 7-Days 52	Due Next 10-Days 84	<u>In Port</u>	Loaded I 7-Days		<u>In Port</u> 10	Loaded <u>7-Days</u> 8	Due Next 10-Days 7	
02/12/98	62	56	58				11	13	8	
1996 Range	(1746)	(3861)	(2788)							
1995 Range	(1167)	(2264)	(3190)							
1996 Avg	37	46	62							
1995 Avg	31	45	60							
1995 Avg	31	46	61							
Source: Transporta	tion & Marke	eting - AMS -	- USDA							



	1997 4 th Qtr	1996 4 th Qtr	% <u>Change</u>		1997 3 rd Qtr	1996 3 rd Qtr	% Change
Gulf to				Pacific NW to			
Japan	\$22.01	\$22.64	-3%	Japan	\$13.34	\$14.66	-9%
Mexico	\$13.97	\$14.96	-7%	Red Sea/ Arabian Sea	\$20.18	\$22.74	-11%
Venezuela	\$13.59	\$12.62	8%				
N. Europe	\$11.34	\$13.28	-15%				
N. Africa	\$14.80	\$15.87	-7%	Argentina to			
				N. Europe	\$16.12	\$18.15	-11%
				Japan	\$23.23	\$30.37	14%

Ocean Freight Rates								
Export Region	Import Region	Grain	Month	Vessel Size (Tons)	Freight Rate (\$/Ton)			
St. Lawrence	Italy	Wheat	February	22,000	\$14.90			
Gulf	Rotterdam	Grains	February	50,000-60,000	\$7.50-\$8.15			
Gulf	Japan	Heavy Grain	March	40,000-54,000	\$16.50-\$17.50			
Gulf	Spain (Med.)	Heavy Grain	February	25,000	\$9.25			
Gulf	China	Meals	February/March	20,000-50,000	\$18.50			
Gulf	Morocco	Heavy Grain	February	30,000	\$11.00			
So. Brazil	China	Heavy Grain	March	55,000	\$18.50			
River Plate (Argentina)	Libya	Wheat	February	25,000	\$20.50			
Vancouver (BC)	Mexico (East Coast)	Heavy Grain	February	32,000	\$15.75			
Victoria (BC)	Egypt	Wheat	March	50,000	\$9.00			
Source: Maritime Research Inc.	·							